You're invited to attend



# **Annual Investment Summit 2024**

Summit and Limited Partner Advisory Committee Meetings

February 7-8, 2024

**Austin Proper Hotel** 600 W 2nd Street, Austin, TX

We hope you can join us for some of the world's best bbq at Franklin Barbecue on February 8th.





Torchlight is delighted to welcome New York Times bestselling geopolitical author on international affairs, **Dr. George Friedman** 

## <u>Register</u>

hkaufman@torchlight.com +1-212-883-2822 www.torchlight.com

# **Agenda –** Wednesday, February 7th



#### **Dinner & Event**

III Forks Austin, 111 Lavaca Street, Austin, TX 78701

5:00pm:	Welcome Reception
5:30pm:	Fireside chat with <b>Dan Heflin, Partner, Co-CEO, Co-CIO, &amp; Dr. George</b> Friedman, Keynote Speaker
6:30pm:	Reception & Dinner to follow

All times are shown in Central Standard Time (CST)

# **Agenda –** Thursday, February 8th



#### **2024 Annual Investment Summit Meetings**

Austin Proper Hotel, 600 W 2nd Street, Austin, TX 78701

8:00am:	Breakfast
9:00am:	Opening Remarks & State of the Market
9:25am:	Investment Opportunities & Debt Fund VIII Portfolio Overview
9:55am:	Break
10:10am:	Debt Fund VII Portfolio Overview
10:40am:	Break
10:45am:	Debt Fund VI Portfolio Overview
11:25am:	Debt Fund VII Advisory Committee Meeting
11:45am:	Debt Fund VI Advisory Committee Meeting
12:05pm:	Lunch
1:20pm – 1:30pm:	Load Bus and Leave for <b>Property Tour</b>
1:30pm:	Property Tour
4:30pm:	Return from <b>Property Tour</b>
5:15pm – 5:30pm:	Load Bus and Leave for Barbecue Feast at the World-Famous Franklin Barbecue, 900 E 11th Street

All times are shown in Central Standard Time (CST)

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## **Keynote Conversation**





Dr. George Friedman

Internationally Recognized Geopolitical Forecaster

Founder and Chairman of Geopolitical Futures
Founder and Former CEO, Stratfor
Best-Selling Author of *The Next 100 Years* 

George Friedman is an internationally recognized geopolitical forecaster, international affairs strategist and best-selling author. As Founder and Chairman of Geopolitical Futures, a new online publication dedicated to forecasting the course of global events, Friedman combines his passion for writing and publishing for his readers worldwide who follow international affairs.

Prior to founding Geopolitical Futures, Friedman guided the intellectual vision of Stratfor, the geopolitical intelligence publishing and consulting firm he founded in 1996.

Friedman is the author of numerous *New York Times* best-selling books. His book, *Flashpoints: The Emerging Crisis in Europe* (2015), predicts the borderlands where centuries old tensions are re-emerging and will spark new conflicts. *The Next 100 Years: A Forecast for the 21st Century* (2009), predicts the geopolitical changes shaping the 21st century and was published in over 20 languages. The prescience of Friedman's geopolitical predictions keep this book alive as they continue to unfold in many countries. Friedman's *The Next Decade: Where We've Been and Where We're Going* (2011), was also a best-seller. His other books on warfare and intelligence have included *America's Secret War*, *The Future of War*, and *The Intelligence Edge*. Keep an eye out for Dr. Friedman's most recent book, *The Storm Before the Calm: America's Discord, the Coming Crisis of the 2020s, and the Triumph Beyond* (2020), predicting the dramatic upheaval and reshaping of American government, foreign policy, economics, and culture..

A very popular keynote speaker on the future of international geopolitics, Friedman is in high demand at numerous conferences and industry-specific events. He has briefed for many major military and government organizations and is frequently invited to speak internationally.

Friedman appears regularly as an expert on international affairs and intelligence on major television and radio networks and is frequently quoted in leading American and international news publications.

Friedman received his bachelor's degree from the City College of the City University of New York and holds a Ph.D. in government from Cornell University. He lives in Austin, Texas.





**Michael Butz** 

Partner Head of Acquisitions Mike is a Partner and Head of Acquisitions in the investment management and acquisitions group as well as a member of the Operating Committee. He has 29 years of professional experience. Prior to Torchlight, Mike worked at Hypo Real Estate, Morgan Stanley and Nomura Securities.

Mike holds a BS from Lehigh University.



**Samuel Chang** 

Partner Head of Portfolio Management Sam is a Partner and Head of Portfolio Management in the investment management and acquisitions group as well as a member of the Investment and Operating Committees. He has 25 years of professional experience.

Sam holds a BS from Columbia University.



William Clarkson

Partner Head of Distressed Workouts Bill is a Partner and Head of Distressed Workouts. He has 19 years of professional experience. Prior to Torchlight, Bill worked at Auction.com, LNR Partners, Rockwood Real Estate Advisors, and First Potomac Realty Trust.

Bill holds an MBA from the University of Florida and a BBA from Roanoke College.





**Alexandra Crawley** 

Senior Vice President Asset Management Alex is a Vice President in the asset management group. She has 11 years of professional experience. Prior to Torchlight, Alex worked at Antheus Capital, Guggenheim Partners, and Stonebeck Capital.

Alex holds a BA from Columbia University.



**Gregory Dineen** 

Partner Chief Credit Officer Greg is a Partner and Chief Credit Officer as well as a member of the Investment and Operating Committees. He has 21 years of professional experience. Prior to Torchlight, Greg worked at B2R Finance (Blackstone), Guggenheim Partners, and Credit Suisse.

Greg holds a BS from Villanova University.



**Kaitlyn Furey** 

Senior Vice President Client Service Kait is a Senior Vice President in the client service group. She has 15 years of professional experience. Prior to Torchlight, Kait worked at Angelo Gordon and PricewaterhouseCoopers.

Kait is a Certified Public Accountant in the State of New York and holds a BS from Villanova University.





**Daniel Heflin** 

Partner
Co-Chief Executive Officer and
Co-Chief Investment Officer

Dan is a Partner, Co-Chief Executive Officer, and Co-Chief Investment Officer, as well as a member of the Investment and Operating Committees. Dan is the Founder of Torchlight and has 36 years of professional experience. Prior to Torchlight, Dan worked at Ocwen Financial Corporation, Credit Suisse, and Arthur Andersen. While with Arthur Andersen, Dan received his Certified Public Accountant license in the State of New York.

Dan holds an MS from the London School of Economics and Political Science and a BBA from Texas Christian University.



Heidi Kaufman

Partner Head of Client Service Heidi is a Partner and Head of Client Service as well as a member of the Operating Committee. She has 19 years of professional experience. Prior to Torchlight, Heidi worked at H/2 Capital Partners and Hypo Real Estate.

Heidi holds a BS from Saint Thomas Aquinas College.



**Daniel Lockwood** 

Partner
Co-Head of Private Acquisitions

Dan is a Partner and Co-Head of Private Acquisitions. He has 24 years of professional experience. Prior to Torchlight, Dan worked at World Class Capital Group, Guggenheim Partners, Zurich Alternative Management, and Credit Suisse.

Dan holds a BA from Pennsylvania State University.





Gianluca Montalti

Partner Head of Asset Management Luca is a Partner and Head of Asset Management as well as a member of the Investment and Operating Committees. He has 26 years of professional experience. Prior to Torchlight, Luca worked at Investcorp International, Greenstreet Real Estate Partners, and LaSalle Investment Management.

Luca holds an MBA from the University of Chicago and a BBA from the University of Michigan.



**Brian Moynihan** 

Partner Head of Investor Relations Brian is a Partner and Head of Investor Relations. He has 28 years of professional experience. Prior to Torchlight, Brian worked at Microsoft, Dell/EMC, and Oracle Corporation.

Brian holds a BA from Belmont Abbey College.



**Mary Smendzuik** 

Senior Vice President Investor Relations Mary is a Senior Vice President in the investor relations group. She has 16 years of professional experience. Prior to Torchlight, Mary worked at New York Life Real Estate Investors, Capri Capital, Credit Suisse, and Bank of America.

Mary holds an MBA from the University of Michigan and a BA from Michigan State University.





**Jonathan Stein** 

Partner Co-Head of Private Acquisitions Jon is a Partner and Co-Head of Private Acquisitions. He has 22 years of professional experience. Prior to Torchlight, Jon worked at Allegiant Real Estate Capital, Realty Finance Trust, Brookfield Asset Management, and Credit Suisse.

Jon holds an MBA from Columbia Business School, a JD from Georgetown University, and a BA from Harvard University.



**Ryan Walters** 

Senior Vice President Asset Management Ryan is a Senior Vice President in the asset management group. He has 13 years of professional experience. Prior to Torchlight, Ryan worked at Ernst & Young LLP and Cushman & Wakefield.

Ryan holds a BA from Lehigh University.



**Marc Young** 

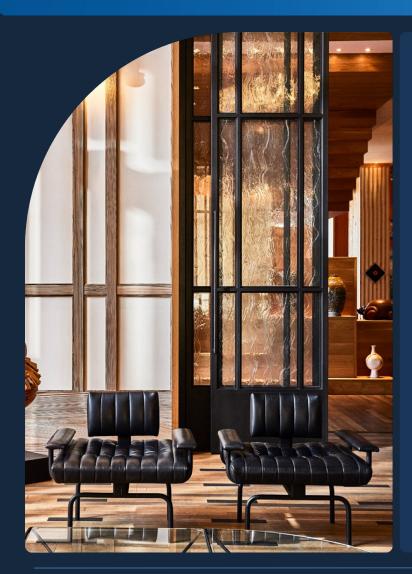
Partner
Co-Chief Executive Officer and
Co-Chief Investment Officer

Marc is a Partner, Co-Chief Executive Officer, and Co-Chief Investment Officer, as well as a member of the Investment and Operating Committees. He has 30 years of professional experience. Prior to Torchlight, Marc worked at CWCapital and AIG Global Investments.

Marc holds an MBA from Temple University and a BS from Pennsylvania State University.

#### **Accommodations**





#### Room Block

#### **Austin Proper Hotel**

600 W 2nd Street, Austin, TX 78701 +1-512-628-1500 www.properhotel.com/austin/

Kindly request the Torchlight Investors Room Block

#### Other Nearby Hotels

#### W Austin

200 Lavaca Street, Austin, TX 78701 +1-512-542-3600 www.marriott.com/w-austin

#### **Hotel ZaZa Austin**

400 Lavaca Street, Austin, TX 78701 +1-512-542-9292 www.hotelzaza.com/austin

#### **The LINE Austin**

111 E Cesar Chavez Street, Austin, TX 78701 +1-512-478-9611 www.thelinehotel.com/austin